CÔNG TY CỔ PHẦN HÀN<u>G HẢI ĐÔN</u>G ĐÔ

CỘNG HOÀ XÃ HỘI CHỦ NGHĨA VIỆT NAM Độc lập – Tự do - Hạnh phúc

Số: 01/2025/DDM-BKS

Hà Nội, ngày 15 tháng 3 năm 2025

REPORT OF THE SUPERVISORY BOARD At the 2025 Annual General Meeting of Shareholders Dong Do Marine Joint Stock Company

- Pursuant to the Law on Enterprises No. 59/2020/QH14 approved by the National Assembly of the Socialist Republic of Vietnam on June 17, 2020;
- Pursuant to the Charter of Dong Do Marine Joint Stock Company;
- Pursuant to the Regulations on the operation of the Supervisory Board of the Company;
- Pursuant to Resolution No. 01/NQ-ĐHĐCĐ dated April 11, 2024, of the 2024 Annual General Meeting of Shareholders of Dong Do Marine Joint Stock Company;
- Pursuant to the standalone and consolidated financial statements for 2024 of Dong Do Marine JSC audited by UHY Auditing and Consulting Co., Ltd. Hanoi Branch;

The Supervisory Board of Dong Do Marine Joint Stock Company respectfully reports to the 2025 Annual General Meeting of Shareholders on the performance and monitoring results of the Company in 2024, along with the Supervisory Board's task plan for 2025, as follows:

PART I. SUPERVISORY BOARD ACTIVITIES IN 2024

I. Supervisory Board Personnel

The current Supervisory Board consists of 3 members, restructured at the 2024 AGM as follows:

- 1. Ms. Nguyen Thi Dung Head of Supervisory Board, elected at the 2024 AGM;
- 2. Ms. Nguyen Thi Hang Former Head, dismissed at the 2024 AGM;
- 3. Ms. Ta Thi Hue Member;
- 4. Ms. Nguyen Thi Thanh Loan Member.

II. Key Activities in 2024

- In 2024, the Supervisory Board held 4 meetings (2 in person and 2 online) focusing on:

- Planning inspection activities, setting agendas for reviews and evaluations for 2023 and H1/2024;
- Discussing and finalizing reports presented to the 2024 AGM;
- Evaluating oversight results for 2023 and the first half of 2024.
- Reviewed the audited 2023 financial statements and reviewed the H1/2024 financials;
- Attended Board of Directors' meetings;
- Provided input on company-related issues to the Board of Directors and the Executive Board;
- Regularly supervised compliance with current laws, the Company's Charter, AGM resolutions, and internal regulations.

III. Evaluation of Supervisory Board Members' Performance

Members operated in compliance with the law, the Company Charter, and Supervisory Board regulations; Each member fulfilled their assigned responsibilities with integrity and cooperation; The Supervisory Board received no inspection requests from shareholders in 2024;

Based on monitoring activities, the Supervisory Board made several recommendations to the Board of Directors and the Executive Board, including:

- Adjusting regulations to match legal updates and operational realities;
- Enhancing fleet technical control;
- Reviewing cost controls;
- Improving customer/debt management;
- Strengthening accounting and document handling procedures.

IV. Compensation and Operating Expenses

All members operate on a concurrent basis and receive remuneration per the 2024 AGM resolution.

Total remuneration for 2024: VND 120 million.

Supervisory Board expenses complied with the Company's internal policies.

PART II. SUPERVISION OF THE BOARD OF DIRECTORS AND EXECUTIVE BOARD IN 2024

I. Supervision of the Board of Directors

- In 2024, the Board held 10 meetings and conducted written consultations on business operations, HR, and corporate reform to implement AGM-assigned goals;
- Members actively participated in meetings and gave input on key decisions aligned with the Company's goals and external conditions;

- The Board issued 16 resolutions concerning business, personnel, and capital management—each in accordance with legal authority and Company regulations;
- Information disclosure was conducted in basic compliance with the SSC's regulations;
- The Board is encouraged to further enhance its role in strategic planning, especially in customer management and oversight of branches/subsidiaries.
- **Supervisory Board recommendation**: The Board should direct the Executive Board to review and update internal regulations to enhance flexibility, legal compliance, and implementation oversight.

II. Supervision of the Executive Board

Under the Board's guidance, the Executive Board generally adhered to the 2024 AGM and BoD resolutions:

Proactively executed business plans and managed activities in accordance with the Charter and relevant laws;

Issued several SOPs (Standard Operating Procedures), including:

SOP for dry cargo vessel operations (June 28, 2024);

SOP for ship liquidation (November 14, 2024);

SOP for cash flow management (November 18, 2024);

Expanded into supportive services (charter brokerage, office leasing), which contributed additional profit;

Completed the liquidation of the entire container truck fleet at Hai Phong Branch;

The business performance report for 2024 and plan for 2025 was comprehensive and realistic.

Supervisory Board recommendations:

Explore additional service types to boost revenue and profit;

Develop solutions to manage cash flow for debt restructuring and long-term investment;

Closely monitor receivables to avoid capital lock-up and mitigate risk;

Regularly assess subsidiaries and invested entities to mitigate losses and preserve capital;

Note: The liquidation of vessels Dong An and Dong Thinh has not yet been completed as planned for 2024.

III. Coordination Between the Board of Directors, Executive Board, and Supervisory Board

The Supervisory Board maintained close coordination with the BoD and Executive Board;

The Supervisory Board was provided with necessary information and documentation and invited to attend all BoD meetings;

Supervisory Board opinions were acknowledged and considered in decision-making and implementation throughout the year.

PART III. RESULTS OF MONITORING THE IMPLEMENTATION OF RESOLUTIONS OF THE 2024 ANNUAL GENERAL MEETING OF SHAREHOLDERS

1. Results of Business Plan Implementation

Indicator	Unit	Actual 2023	Target 2024	Actual 2024	2024/2023	2024/ Target
Cargo volume	Tons	1.166.151	1.136.000	1.239.045	106%	109%
Total revenue	Billion VND	214.808	392.500	498.561	232%	127%
Costs	Billion VND	317.012	269.500	481.439	152%	179%
Profit before tax	Billion VND	(102.204)	123.000	17.122	-17%	14%

(According to the 2024 consolidated financial statements of Dong Do Marine JSC)

In 2024, the Company met all assigned targets except for pre-tax profit. Consolidated pre-tax profit recorded a gain of VND 17.122 billion.

However, ship fleet operation performance did not meet expectations. Some vessels recorded negative operational profits and EBITDA (Dong Thinh, Dong An, Dong Ho).

This was due to adverse market conditions in the dry bulk shipping sector despite some recovery compared to 2023. The Baltic Dry Index (BDI) remained low and unstable due to decreased shipping demand, seasonal and geopolitical influences. Freight rate increases mainly applied to large-size vessels (Capesize, Panamax), while small-size vessels (as used by the Company) saw little to no improvement.

Some ships remained in layup (Dong Ho, Dong Thinh) for extended periods. Dong An and Dong Thinh, which transported rice from Vietnam to the Philippines, were affected by storms and cargo handling delays, reducing profitability. Several vessels experienced incidents and off-hire periods, significantly impacting business performance.

2. Ship Liquidation – Dong Thinh and Dong An

In 2024, the Company was assigned to liquidate vessels Dong An and Dong Thinh.

By late October 2024, the debt sale and restructuring at Agribank through DATC were completed. Collateral assets included 4 ships: Dong Thinh, Dong An, Dong Minh, and part of Dong Phu (co-financed by VDB).

By December 2024, the Company initiated procedures for liquidation of the two vessels; however, the sale was not successful and has been carried over to 2025.

3. Selection of Audit Firm

The Board of Directors issued Resolution No. 07.2024/NQ-HĐQT dated July 2, 2024, selecting UHY Auditing and Consulting Co., Ltd. (Hanoi Branch) to audit the 2024 financial statements, in line with the list of approved audit firms passed by the 2024 AGM.

4. Financial Statement Audit Review

The standalone and consolidated financial statements for 2024 were audited by UHY Auditing and Consulting.

The auditor issued a qualified opinion related to Dong Mai vessel and an emphasis of matter regarding:

Accumulated losses of approximately VND 950.88 billion;

Negative owner's equity of VND 811.204 billion;

Overdue financial loans and lease obligations.

The Supervisory Board agrees with the auditor's opinion. The financial losses have persisted for many years, resulting in significant accumulated losses and negative equity.

Despite the qualified opinion, the auditor concluded that, except for the effects of the above matter, the Company's financial statements present fairly, in all material respects, the financial position of Dong Do Marine JSC as of December 31, 2024, and its financial performance and cash flows for the year then ended, in accordance with Vietnamese accounting standards and regulations.

PART IV. RECOMMENDATIONS OF THE SUPERVISORY BOARD

To successfully accomplish the 2025 business objectives and improve operational efficiency, the Supervisory Board recommends:

The Board of Directors implement comprehensive solutions to fulfill 2025 targets as assigned by the AGM, including regular oversight and performance evaluation.

The Board of Directors/Executive Board continue working with Pvcombank to agree on the valuation of the Dong Mai vessel for debt reconciliation purposes and resolve audit exceptions in future reports.

Focus on completing the liquidation of Dong An and Dong Thinh vessels.

Enhance cost control and ship management to minimize technical incidents and off-hire periods.

Closely monitor market trends and adopt flexible shipping strategies to secure favorable freight contracts. Maintain customer relations and seek potential new clients.

Build and regularly update a scientific customer database with essential metrics, such as financial capacity, core cargo types, and strengths/weaknesses for evaluation and segmentation.

PART V. 2025 SUPERVISORY BOARD WORK PLAN

Based on 2024 performance and the 2025 business plan, the Supervisory Board proposes the following activities:

Monitor compliance with the Company's Charter and applicable laws. Oversee implementation of BoD resolutions and internal regulations.

Review and supervise the implementation of the 2025 business plan, and make recommendations if necessary.

Evaluate and verify semi-annual and annual financial statements and performance reports. Provide analysis and suggestions to the BoD and Executive Board for appropriate adjustments.

Attend all BoD meetings and related sessions to monitor operations and provide timely warnings to protect shareholder interests.

If violations of law or the Company Charter are detected, the Supervisory Board will notify the BoD and General Director and report to the AGM as necessary.

This concludes the Supervisory Board's 2024 Activity Report and 2025 Work Plan.

Respectfully submitted to the Annual General Meeting of Shareholders for review and approval.

Recipients:

- As above;
- Board of Directors Dong Do Marine;
- Members of the Supervisory Board;
- Archive: Admin Office, Supervisory Board..

ON BEHALF OF THE SUPERVISORY BOARD

HEAD OF THE SUPERVISORY

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GIAY . Ngưyễn Thị Dung